MERIDIAN AUSTRALIA

INVESTOR GUIDE

THE 2026 EDITION

Investing, done properly.

Your guide to building long-term wealth through research-led residential property — with Meridian Australia's independent research and end-to-end support beside you at every step.

2011
SINCE
Established

2,500+
TO DATE
Client purchases

$1.6bn+
TOTAL
Purchase value

MERIDIANAUSTRALIA.COM.AU 02 9939 3249

A smarter way to invest in property.

Since 2011, Meridian Australia has helped more than 2,500 Australians invest in residential property with confidence — pairing independent economic research with genuine end-to-end support across the entire purchase journey.

This guide shows you exactly how we work, who stands behind our research, and how we support you from your first conversation through to a growing, high-performing portfolio.

Proven results

Our clients have built highly successful portfolios with us for well over a decade.

Data & research

Detailed analysis of all market fundamentals, using data from leading sources.

Investment panel

Independent property economists offering unbiased views on capital growth.

End-to-end support

We manage every moving part, so you invest professionally and with ease.



2011
EST.
Year established

50+
YEARS
Collective experience

2,500+
BUYERS
Client purchases

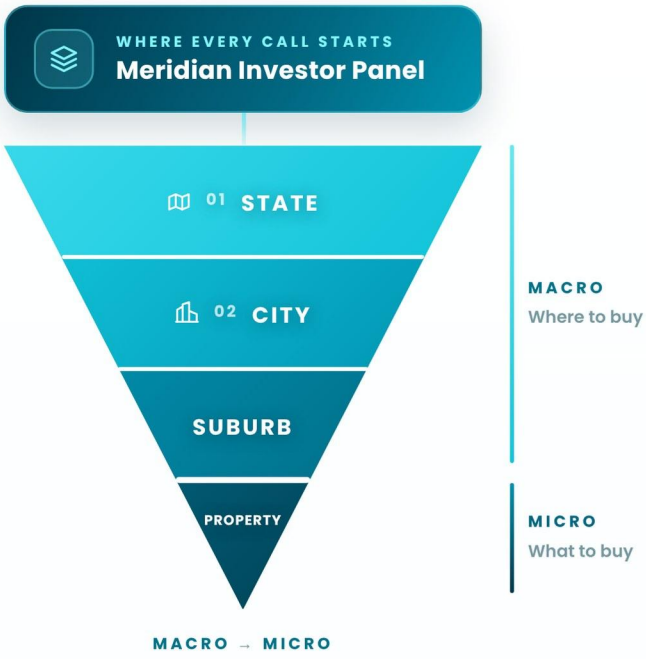
$1.6bn+
VALUE
Total purchase value

Our research model.

The Meridian approach narrows from the national economy down to the individual property — a disciplined funnel that filters every macro and micro fundamental to identify ideal assets in strong markets.

THE MERIDIAN RESEARCH MODEL

From a whole country to one property.



MACRO — WHERE TO BUY

- Economy
- Population growth
- Infrastructure
- Rental yields
- Supply & demand
- Availability of credit
- Affordability

MICRO — WHAT TO BUY

- Property type
- Land value
- Developer & build quality
- Depreciation & yield
- Value for money
- Quality
- Cash-flow fit

8 capital cities → **150+** suburbs screened → **1** property recommended

RESEARCH & DATA PARTNERS

KPMG · Quantify Strategic Insights · The University of Sydney · Cordell by Cotality

The Investor Panel — leading independent economists — meets three times a year to assess the drivers of capital growth in every Australian capital city and major regional centre, forming the foundation of our due diligence.

Meet the panel.

Leading, independent economists — drawn from some of Australia's most recognised research organisations.



Terry Rawnsley

DIRECTOR

An award-winning urban economist specialising in transforming complex urban and demographic data into clear, actionable insights for decision-makers.



Angie Zigomanis

PRINCIPAL

Over 25 years across two of Australia's major independent economic and property consultancies, analysing and forecasting property markets.



Timothy Fisher

PROFESSOR

One of Australia's leading academics, with research expertise in applied econometrics, labour economics, and economic policy and development.

CO

Cordell

BY COTALITY · MARKET INTELLIGENCE

Market intelligence portal providing construction, cost and property data that informs the Panel's independent research.

Triannual cadence. Everything reviewed and analysed in these meetings forms the foundational components of the due diligence that guides clients toward high-performing markets.

Panel & executive team.



Glenn Piper

CEO & FOUNDER · MERIDIAN

Founding Meridian Australia in 2011, Glenn has personally transacted in over 160 investment properties and is passionate about helping others use property as a vehicle for success.



Adam Duffy

PARTNER · MERIDIAN

With a background in financial planning and personal property investing experience, Adam brings a wealth of knowledge to the investment space.



Bradley Wearne

GENERAL MANAGER & HEAD OF RESEARCH · MERIDIAN

With over a decade of research experience, Bradley specialises in analytical and strategic solutions, working hand in hand with the Investor Panel.

MA

Meridian

RESEARCH TEAM

Our internal research team guides clients at every level of the journey — from first-time buyers to experienced investors — with end-to-end support.

The Meridian Way.

A disciplined six-step process that takes you from first conversation to a growing portfolio — with Meridian managing every moving part.

1

STEP 01 / 06

Goals & Finance

A pure fact-finding consultation to understand exactly what is needed. We work with clients, in consultation with appropriately qualified professionals, to gain a clear picture of financial borrowing ability — so the most suitable property options can be selected.

2

STEP 02 / 06

Property Market Research

The Investor Panel and our internal team identify the markets with the strongest fundamentals, shared as a thorough due-diligence report.

3

STEP 03 / 06

Identification & Negotiation

We identify and secure high-performing properties — typically exclusive, off-market opportunities within our chosen suburbs.

4

STEP 04 / 06

Pre-Purchase Due Diligence

A 50+ page market and property report, an individual cash-flow analysis and an indicative depreciation schedule.

5

STEP 05 / 06

Post-Settlement Guidance

Through our key relationships, we arrange negotiated rates for a reputable property manager and a building inspection.

6

STEP 06 / 06

Ongoing Portfolio Review

Annual reviews of every property, plus continued access to exclusive Investor Panel research and events.

Every step is managed by your dedicated Meridian Australia consultant.

MERIDIAN AUSTRALIA

INVESTOR GUIDE

What to expect when you invest with us.

A clear, guided experience — from your first conversation to a growing portfolio.

01

A personal consultation

We start by understanding your goals, borrowing capacity and the investment strategy that best fits your circumstances.

02

Research-backed recommendations

Our Investor Panel and internal team identify high-performing markets, presented to you with a full due-diligence report.

03

End-to-end purchase support

We negotiate, secure and settle the property, then arrange management and ongoing reviews — you stay informed throughout.

Your journey with Meridian



Consult	Research	Recommend	Secure	Review
Goals & strategy	Panel-backed markets	Full due diligence	Negotiate & settle	Annually, ongoing

Every recommendation is independent and evidence-led — chosen because the data supports it, never because of a sales incentive.

BOOK YOUR CONSULTATION

What every client receives.

Every Meridian recommendation comes with the same rigour and support — the tangible tools that let you invest with total confidence.

50+ page due-diligence report

A comprehensive report on every recommended property, so you know exactly why it was selected.

Independent cash-flow analysis

A clear, individual cash-flow projection for each property, tailored to your position.

Indicative depreciation schedule

An estimate of the depreciation benefits available to you as the investor.

Off-market opportunities

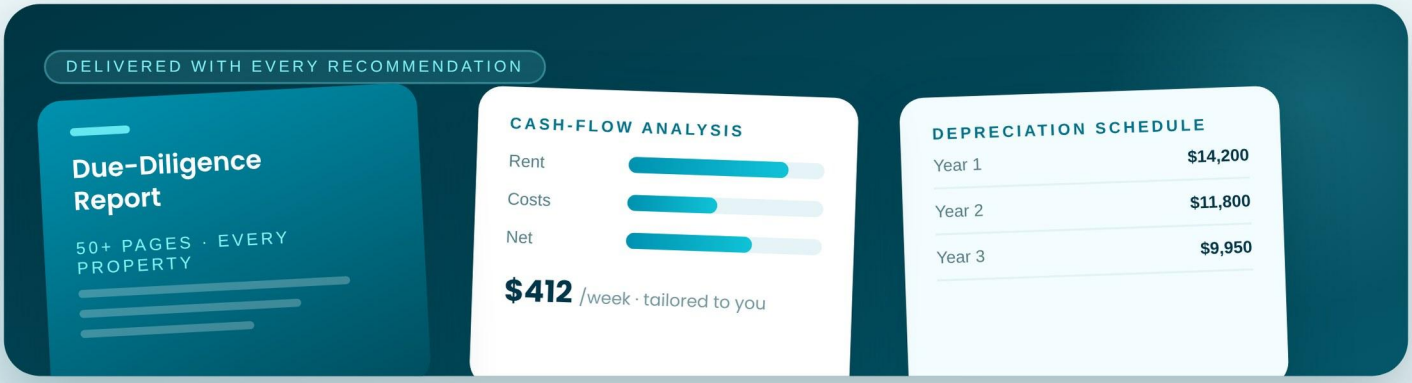
High-performing properties — often exclusive and off-market — within our chosen suburbs.

Negotiated management & inspection

We arrange negotiated rates with a reputable property manager and a building inspector.

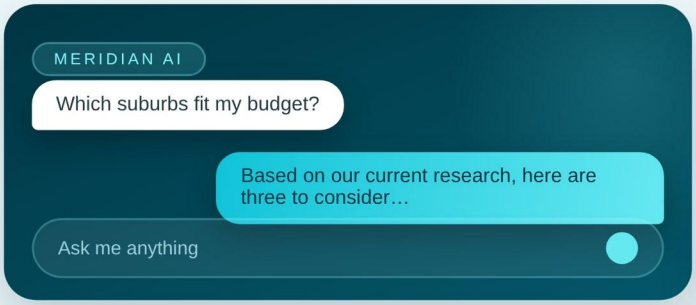
Ongoing portfolio reviews

Annual reviews of every property, plus continued access to Investor Panel research and events.



Your investor toolkit.

Every Meridian client gets the full Meridian 2.0 platform — live research, guided tools and AI-powered intelligence built around your portfolio.



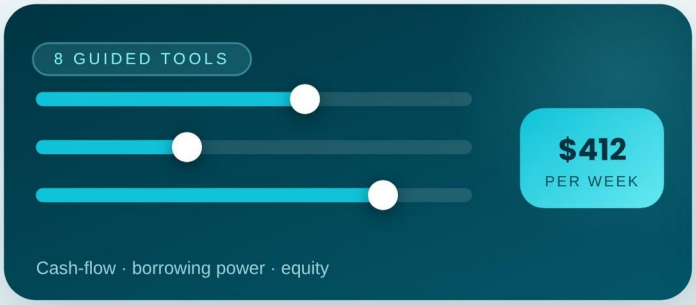
Meridian AI — your concierge

An AI assistant trained on Meridian's research, reports and process — instant, accurate answers, any hour.



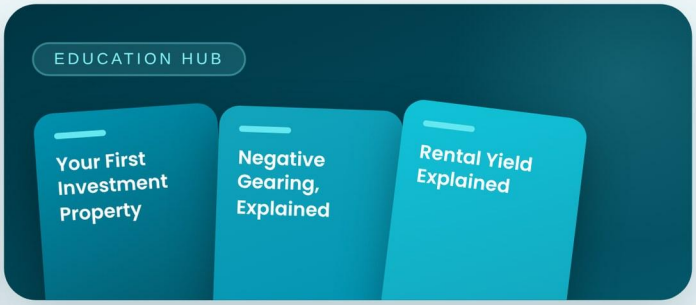
Live market dashboards

Sentiment gauges, home-value indices and lending indicators — the platform reads the market for you, continuously.



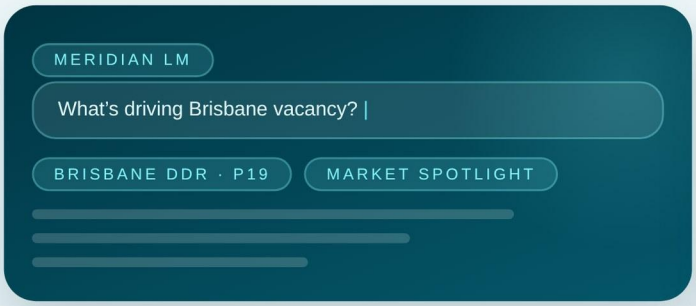
Guided tools & calculators

Eight guided calculators — cash-flow snapshots, borrowing power and equity — that turn numbers into decisions.



The education hub

Guides, manuals and plain-English explainers — a guided path from first question to confident investor.



Meridian LM — research, answerable

Query every report, suburb and statistic in our research library and get sourced answers in seconds.



The track record, live

Every past recommendation presented with its real numbers — +158% Wynnum West and counting.

Explore it all at meridianaustralia.com.au

Past recommendations.

Our past recommendations showcase a cross-section of investment properties purchased by Meridian Australia clients since 2011 — an indication of the wide variety of options we have provided, and will continue to provide, depending on requirements. Each property, carefully selected, has generated a strong performance for the purchaser.



PAST RECOMMENDATION

Upper Kedron, QLD

House | $599,000 (2018) → $1,202,000 (2025)

GROWTH SINCE PURCHASE **+101%**



PAST RECOMMENDATION

Arana Hills, QLD

Townhouse | $507,500 (2019) → $1,000,000 (2025)

GROWTH SINCE PURCHASE **+97%**

Wynnum West, QLD +158%
HOUSE
$515,000 (2015) → $1,330,000 (2025)

Newport, QLD +120%
HOUSE
$556,900 (2018) → $1,225,000 (2025)

Carseldine, QLD +99%
HOUSE
$615,000 (2020) → $1,225,000 (2025)

Jindalee, WA +70%
HOUSE
$675,000 (2021) → $1,150,000 (2025)

Nowra, NSW +59%
HOUSE
$553,750 (2020) → $935,000 (2025)

Alkimos, WA +51%
HOUSE
$595,000 (2022) → $900,000 (2025)








Every recommendation is backed by a **50+ page due-diligence report**, an individual cash-flow analysis and an indicative depreciation schedule — the same rigour applied to every client purchase.

Estimated values as at 2025. Past performance is not an indicator of future performance.

Real people, real results.

★★★★★

I bought three investment properties with the assistance of Meridian Australia. We are incredibly impressed with the outstanding service provided. Their well-researched due diligence and extensive incorporation of experts in the field reassure us that we have made excellent investment decisions.

David · 3 PROPERTIES PURCHASED

★★★★★

From the get-go they have been nothing but helpful, patient and incredibly knowledgeable. We purchased two investment properties and are aiming for another this year.

Jade · 2 PROPERTIES & COUNTING

★★★★★

Meridian's research is sound and all investments have far exceeded performance expectations. I have the utmost confidence in the team.

Matt · PORTFOLIO CLIENT

Ready to start investing?

Book a consultation with our team and we'll guide you from your first conversation through to settlement and beyond — with research and support at every step.

BOOK A CONSULTATION

SPEAK WITH OUR TEAM

★★★★★ **2,500+** investors guided • **50+ yrs** collective experience • **$1.6bn+** transacted

MERIDIAN AUSTRALIA

Property investment, done properly.

The information contained in this document is provided for information purposes only and is not to be considered as advice or a specific recommendation. Individual personal and financial circumstances and the needs of individuals differ. All client statements are authentic statements received from Meridian Australia clients. Meridian Australia has relied on third-party data providers in the development of this document; changes in circumstances after preparation may also impact the accuracy of the presented information. Investors should seek professional advice before deciding to invest in any Meridian Australia product. Risk factors — including interest rates, demographic change, market demand and the economic environment — should always be considered.

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